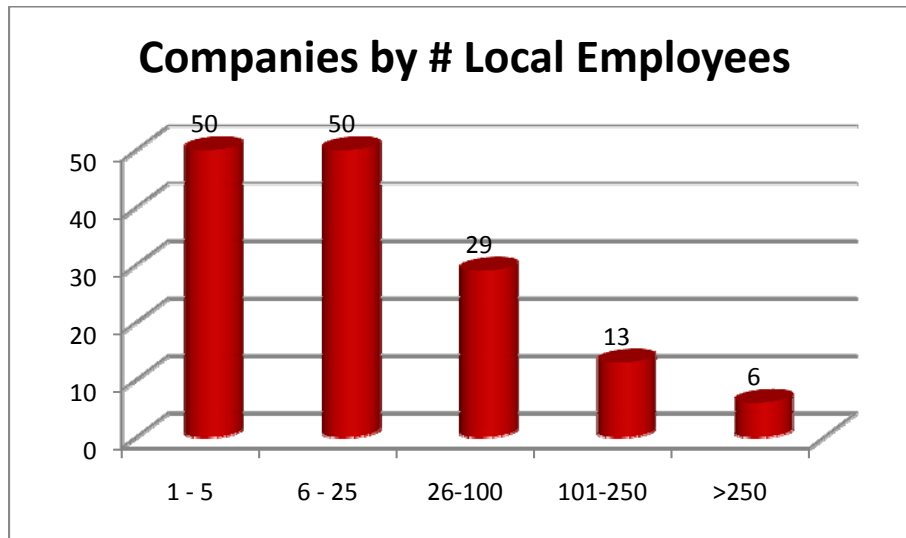


# BIOTECH PROFILES

## Madison's Biotechnology Industry: Profile by Company Size

Madison's life science industry has a healthy mix of companies spanning all industry sectors. Based on the headcounts of the local business units, Madison has 6 companies with more than 250 employees, the largest being Covance Laboratories. Another 13 have over 100 employees.



Data as of November 2009

The top tier of companies is comprised of well-known companies representing different industry sectors. Covance and PPD are both major contract research organizations; the former is a leader in preclinical toxicology testing and clinical trial management and the latter in analytical services. GE Healthcare – Life Support Solutions and TomoTherapy are medical device leaders; the former in anesthesia and critical care ventilation equipment, and the latter in radiation therapy systems. ThermoFisher emphasizes lab devices for molecular spectroscopy and microanalysis. Promega is a global research products leader.

Companies with >250 Employees	Local Headcount	Global Headcount
Covance Laboratories Inc.	1980	1980
Promega Corporation	570	920
GE Healthcare – Life Support Solutions	750	750
PPD Inc.	650	650
TomoTherapy Inc.	350	580
ThermoFisher Scientific	430	430

Covance, GE Healthcare, PPD and ThermoFisher are business units of large, global parent companies. Promega and TomoTherapy are headquartered in Madison; TomoTherapy is publicly traded and Promega is a privately held.

Note: Headcount is for local legal entity and does not include parent company headcount.  
Data as of November 2009

The second tier of companies, those employing from 100-250 employees in Madison, are outlined in the following table. Five are in the medical and lab device sector (Bruker, Gilson, CareFusion, Cardiac Science and Roche NimbleGen), with the rest spread across other sectors.

Companies with 100-250 Employees	Local Headcount	Global Headcount
Bruker AXS Inc.	190	510
Gilson Inc.	150	450
ABS Global	250	400
CareFusion Corporation	230	230
Scientific Protein Labs	165	225
Accelerated Genetics	200	200
Cardiac Science Corporation	197	197
Hologic / Third Wave Tech.	135	165
Harlan Laboratories	150	150
Roche NimbleGen	101	150
BD Microbiology	145	145
Life Technologies	140	140
Minitube of America	120	120
Note: Headcount is for local legal entity and does not include parent company headcount. Data as of November 2009		

Gilson, Scientific Protein Labs, Accelerated Genetics, and Minitube of America are privately held companies headquartered locally. All the others are business units or subsidiaries of larger, publicly traded parent corporations.

Several other companies are on the verge of growing into this tier. These include Danisco USA (food ingredients) and SAFC Pharma (pharmaceutical manufacturing), both of which have active expansion programs underway, and Coating Place Inc. (pharmaceutical manufacturing).

If you'd like to identify all companies by their size, on the navigation menu select Company Search > Search By Key Criteria. On this Custom Search screen, select Size from the Filter#1 menu, and then select the headcount of interest.

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